Contract Red Flags

DeployCos.com cheat sheet. Updated 11-08-2026. Sources at deploycos.com/sources/.

1. Default terms allow training on your data.
2. No written exit or handover plan.
3. Pilot pricing with no production unit cost.
4. Accuracy quoted without a denominator or an evaluation set.
5. Integration deferred to phase two.
6. Logs not exportable to your tools.
7. Named engineers replaceable without notice or approval.
8. Build work subcontracted without consent.
9. Vendor keeps the evaluation set, prompts or fine-tuned weights.
10. Model choice fixed with no portability clause.
11. Pass-through model and cloud costs marked up without disclosure.
12. Acceptance defined as delivery rather than performance in production.